



Property search mandate – the key considerations

You already have specific ideas about your new place of residence or your new holiday domicile, but haven't yet found the right property? Then perhaps we can find what you're looking for.

Getting to know each other

In order to provide us with the best possible understanding of your wishes and ideas, and to enable you to get to know us better as well, a personal meeting is essential – either at your premises or at our offices, whichever suits you better.

Following this meeting we will explain how we propose to proceed, and under what conditions a targeted search can be undertaken. Then you will be free to decide whether to commission us to conduct the search.

In preparing for the first meeting, it would be very helpful if you could narrow down your wishes and requirements as far as possible. This will then enable us to identify and discuss specific options and possibilities more effectively, right from the outset.

Procedure

It is often the case that particularly desirable properties are never actually put on the open market. Instead, they are sold privately.

For this reason, we generally first make use of our network of contacts, and circulate your wishes and requirements amongst suitable circles – naturally safeguarding the level of discretion you desire.

If this approach does not secure the required result, we approach the owners of suitable properties and ascertain whether these might be willing to sell.



The ideal property

Please spend a little time thinking about the following points. This will help us narrow down the search criteria and identify the property which is best suited to your needs.

1. Are you looking for a new home or a holiday domicile?
2. Where should the property ideally be located?
(country, canton, language region, other)
3. Are you looking for a house or an apartment?
4. In which location should the property be?
(city, conurbation, countryside, other)
5. How important is an optimum tax location to you?
6. What are your infrastructure requirements?
(public transport links, schools, universities, shopping, culture, sport, medical care, other)
7. What location is important to you?
(proximity to a large city, proximity to an airport, proximity to a lake, other)
8. How important to you are the views and the volume of sunshine?
(lake view, alpine view, view of meadow/forest, much/little sunshine)
9. Which building style do you prefer?
(modern, old building, city villa, chalet, other)
10. Which standards of fixtures and fittings do you prefer?
(with refurbishment potential, ecological utilities, high-quality materials, wheelchair access etc.)
11. What don't you like at all?
(white marble flooring, steps in the garden, occupied neighbouring properties etc.)



12. Number of rooms
(how many bedrooms, living rooms, bathrooms, libraries, kitchens)
13. Number of ancillary rooms
(guest rooms, home office, sauna, whirlpool, indoor pool, fitness room, private cinema)
14. Dimensions and development of the plot of land and outbuildings
(outdoor pool, large terrace, several terraces, large garden, established trees, number of outbuildings, parking spaces, indoor garage spaces, video-monitored entrance drive, alarm system, lift etc.)
15. What is the maximum sum you are thinking of investing?
16. What other factors which are important to you?
(medium-term resale, conversion to use as multi-generation building, combined residential and business premises etc.)



HELVETIC TRUST
EXCLUSIVE HOMES

Contact



Kaspar Grob

Managing Senior Partner

Phone +41 44 215 17 17

Fax +41 44 215 17 18

grob (at) h-t-p.ch

Postal address:

Helvetic Trust Exclusive Homes c/o Helvetic Trust AG
Uraniastrasse 12, P.O.Box, CH 8021 Zurich, Switzerland



Barbara Leemann

Real Estate Agent

Phone +41 44 215 17 17

Fax +41 44 215 17 18

leemann (at) h-t-p.ch

Postal address:

Helvetic Trust Exclusive Homes c/o Helvetic Trust AG
Uraniastrasse 12, P.O.Box, CH 8021 Zurich, Switzerland



Yvan Mauron

Senior Partner, Member of the Management

Phone +41 31 313 10 00

Fax +41 31 313 10 01

mauron (at) h-t-p.ch

Postal address:

Helvetic Trust Exclusive Homes c/o Helvetic Trust AG
Bundesgasse 18, P.O.Box, CH 3000 Bern 7, Switzerland

www.helvetitrust-exclusivehomes.ch

www.ht-eh.ch

HELVETIC TRUST AG

www.helvetic-trust.ch

CH-8021 Zurich, Uraniastrasse 12, P.O.Box, Phone +41 (0)44 215 17 17

CH-3000 Bern 7, P.O.Box 699, Phone +41 (0)31 313 10 00

CH-1001 Lausanne, P.O.Box 844, Phone +41 (0)21 601 64 55

London W1J 5DU, 18b Charles Street, Mayfair, Phone +44 (0)20-3178-7217